

ZACHARY STEELE

REAL ESTATE AGENT

4337 Oasis Valley Ave, North Las Vegas, Nevada, 89085 | (909) 418-4788 | Zacharymsteele@gmail.com

SUMMARY

Hard working and dependable individual with a strong focus on problem solving and continuous improvement. Known for staying composed under pressure and tackling challenges with a logical, solution oriented mindset. Dedicated to contributing value through persistence, adaptability, and a strong work ethic in any team or independent setting.

SKILLS

- Wiring, Cabling, and Conduit Installation
- Fire Safety
- Hazard Identification
- Technical Documentation
- Tools and Testing Equipment
- Excellent Communication
- Active Listening
- Time Management
- Leadership
- Problem Solving
- Adaptability
- Confidence Under Pressure
- Interpersonal Skills
- Team Collaboration

PROFESSIONAL EXPERIENCE

Real Estate Agent | Century 21 Masters

January 2025 - Current

- Assist clients in buying, selling, and renting properties.
- Guide clients through the entire real estate transaction process, from initial consultation to closing.
- Conducted outbound calls to potential clients, generating leads and promoting listings.
- Conduct market research and property evaluations to help clients make informed decisions.
- List and market properties through MLS, social media, and open houses resulting in traction.
- Negotiate offers and contracts to ensure favorable terms for clients.

Door To Door Sales Representative | Spectrum

May 2024 - December 2024

- Sold products directly to residential customers, consistently achieving or exceeding sales targets.
- Delivered compelling, tailored sales presentations to engage potential customers and drive conversions.
- Managed objections effectively, closing sales on site and building lasting customer relationships.
- Maintained accurate records of leads and sales metrics to track performance and identify opportunities.

Residential Fiber Installer | South Central Communications

September 2021 - May 2022

- Installed, routed, and terminated fiber optic cable for residential customers, ensuring high quality and reliable service.
- Interpreted work orders, blueprints, and schematics to complete installations according to specifications.
- Used meters and testing equipment to diagnose, troubleshoot, and repair connectivity issues.
- Maintained accurate service records and documentation for completed jobs.
- Worked safely in attics, crawl spaces, and on rooftops, following strict safety protocols.

EDUCATION

Basic Fire Certification

North Texas Fire Academy

January 2024 - May 2024

EMT-B Certification

Salt Lake Community College

May 2023 - August 2023

High School Diploma

Valley View High School

May 2017 - August 2020